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CM 401

**First Semester M.Com. Degree Examination, December 2011
(Choice Based Credit System)**

**COMMERCE
Management Perspectives**

Time : 3 Hours

Max. Marks : 70

SECTION – A

(4×10=40)

Note : 1) Answer **any four** questions.

2) **Each** question carries **10** marks.

3) Answer to **each** question should **not** exceed **4** pages.

1. Define Management and bring out its characteristics and significance.
2. What is "Hawthorne Effect" ? What are the implications of the findings of Hawthorne experiment to modern managers ?
3. What is decision making ? Explain decision making under the conditions of certainty, risk and uncertainty.
4. Explain the contributions of contingency approach to management.
5. "Policies are general statements that guide managerial thinking in decision making". Do you agree ? Justify your answer.
6. Distinguish between formal and informal organisation.
7. Explain the process of strategic planning.

SECTION – B

(2×15=30)

Note : 1) Answer **any two** questions.

2) **Each** question carries **15** marks.

3) Answer to **each** question should **not** exceed **7** pages.

8. Explain the functions of Management.
9. What is decentralisation of authority ? Explain the factors determining the degree of decentralisation of authority.
10. Explain Fiedler's contingency model of leadership and its implications to modern managers.